

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY BANJUL

UNCLAS STATE 212445

E.O. 11652: N/A

TAGS: BBAK GA

SUBJ: INQUIRY REGARDING U.S. CONSTRUCTION PROCESS AND PRODUCTS

REF: BANJUL'S T-0559, 9/19/74

1. COMMERCE'S FOREIGN INVESTMENT SERVICES STAFF (FISS) POUCHING LIST
OF U.S. PRODUCERS OF PREFAB INDUSTRIAL BUILDINGS. DUPONT ALSO FURNISH-

ING NAMES OF COMPANIES WHICH USE ITS FIBERS IN PRODUCING INFLATABLE
BAGS. THEY MAY PROVIDE SOURCE OF ADDITIONAL LEADS.

2. SEAMAN INTERNATIONAL, (DIVISION OF SHELTER-LITE CORPORATION),
CAN SUPPLY WEST AFRICA WITH INFORMATION MATERIALS ON CONCRETE
CONSTRUCTION UTILIZING INFLATABLE BAG CONCEPT. CONTACT IS N.R. SEAMAN,

SEAMAN INTERNATIONAL, 2028 E. WHITFIELD ROAD, SARASOTA, FLORIDA 33580.

DELTA STEEL BUILDING COMPANY, 10848 LUNA ROAD, DALLAS, TEXAS 75220
DESIGNS AND MANUFACTURES PREFAB METAL INDUSTRIAL STRUCTURES.
RUSSEL MIERES, EXPORT MANAGER PREPARED HANDLE WEST AFRICA EXPORTS
INQUIRY. ALSO SUGGEST WEST AFRICA WRITE BUTLER MFG. COMPANY, 31ST -
SOUTHWEST TRAFFICWAY, KANSAS CITY, MISSOURI 64141, A LEADING SUPPLIER
OF PREFAB METAL FACILITIES.

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3. SUGGEST WEST AFRICA EXPORTS REVIEW ITS INTEREST WITH REPRESENTATIVE U.S. COMPANIES OBTAIN INFORMATION ON PRICES, DELIVERY DATES ON MATERIALS ETC. IT MAY WISH CONTACT THE AIR STRUCTURES DIVISION, CANVAS PRODUCTS ASSOCIATION INTERNATIONAL, 600 ENDCOTT BUILDING, ST. PAUL, MINNESOTA 55101, AN INDUSTRY TRADE ASSOCIATION.
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